QUISS
Technology. And so much more...

CloudCapcha

HELPING PROFESSIONAL SERVICES FIRMS CAPTURE MORE OF THEIR BILLABLE TIME



PROGRESS THROUGH PARTNERSHIP



For law firms and accountancy practices, time is directly linked to revenue. But accurately recording that time can still be a challenge.

Fee earners are busy and when timesheets are left until the end of the day, people are often trying to remember exactly what they worked on, who it was for and how long it took. Inevitably, some of that activity gets missed.

CloudCapcha was created to make that process easier.

A SIMPLER WAY TO RECORD TIME

CloudCapcha is an AI-powered time-recording platform built for professional services firms. It works within Microsoft Teams automatically capturing a fee earner's digital working day. That activity is then presented in a structured DayBook, giving users a clear view of what they have worked on, making it much easier to complete their timesheets. WorkCapcha AI can take this a step further by creating timesheet entries and narrations automatically.

It tackles a very real problem for professional services firms. CloudCapcha estimates that 10–15% of billable activity can go unrecorded when people rely on memory to complete their timesheets. That missing time doesn't just affect billing. If a firm doesn't have an accurate picture of where its people are spending their time, it becomes much harder to understand profitability, capacity and the true cost of delivering work.

WHO IS IT FOR?

CloudCapcha is aimed primarily at law firms, accountancy practices and other professional services businesses where billable time plays an important part in revenue. It's particularly relevant for Managing Partners and Operations Managers who want a clearer picture of where time is being spent and where potential revenue or capacity may be getting lost.

CAPTURING MORE OF THE WORKING DAY

One of the things that sets CloudCapcha apart is the amount of the working day it can capture. Professional services teams don't spend their entire day in Outlook and Word. They move between client portals, cloud platforms, research tools, audit systems and sometimes older applications. CloudCapcha has been designed around the reality of how people actually work, capturing activity across that wider digital journey.

It also works across different practice management systems rather than tying a firm to one particular platform. That can be particularly useful for businesses that have grown through mergers or acquisitions. Different firms within the same group may be using completely different systems and moving everyone onto a single platform can take years. CloudCapcha gives firms the opportunity to improve time recording without having to wait for a much larger systems migration to be completed.

MAKING USE OF MICROSOFT TEAMS

CloudCapcha sits within Microsoft Teams, which means firms don't have to introduce another standalone application for employees to manage. For organisations already using Teams as part of their working day, it makes adoption much more straightforward. There's no additional login to remember and no separate mobile application to roll out. Privacy has also been considered from the outset, with controls in place to make sure private time stays private.

SAVING TIME AS WELL AS CAPTURING IT

The benefit isn't simply finding billable time that might otherwise have been missed. CloudCapcha customers report saving around 40 minutes per person, per day on manual timesheet entry. For an individual, that means less time spent on administration. Across an entire fee-earning team, the impact can be significant. It gives people more time to focus on client work while giving the firm a more accurate picture of how time is being spent.

"Start with the tool your people already use, rather than adding another one they have to learn."

MODERNISATION DOESN'T HAVE TO MEAN STARTING AGAIN

For firms looking at their own time-recording processes, the message from CloudCapcha is simple. Digital transformation doesn't always have to involve replacing everything or launching a major technology project. For many firms, Microsoft Teams is already at the centre of the working day. The opportunity is to make better use of the activity that's already happening there. Instead of asking people to remember their day after the event, firms can capture that work as it happens – making timesheets easier, improving the quality of their data and helping make sure valuable time isn't being missed.

WHY PARTNER WITH QUISS?

For CloudCapcha, Quiss was a natural fit. Quiss has worked with professional services firms for many years and has a strong understanding of the technology challenges facing law firms and accountancy practices. That sector knowledge is important. Introducing new technology isn't simply about whether the software works. Firms need to know that it fits with their existing environment, security requirements and longer-term plans. CloudCapcha brings expertise in time recording and time intelligence, while Quiss understands the wider Microsoft, infrastructure and IT environment around it.

"Quiss's deep Microsoft and Teams expertise means they can introduce CloudCapcha with real credibility, since they already understand the environment it lives in. It's the kind of partner CloudCapcha wanted precisely because Quiss's clients already trust them to get technology decisions right."

WHAT'S NEXT?

By combining Quiss's experience in IT and infrastructure with CloudCapcha's expertise in time intelligence, we want to help firms have honest, practical conversations about modernising their operations without making technology harder than it needs to be. As part of the partnership, we'll be collaborating on industry events, thought leadership content, and roundtable discussions, bringing together professionals from the legal and accountancy sectors to share ideas, tackle challenges and explore what digital transformation looks like in practice.

AT A GLANCE

The challenge: Fee earners can lose valuable time trying to reconstruct their day, with some billable activity never making it onto a timesheet.

The solution: CloudCapcha captures activity throughout the working day and uses AI to help turn it into timesheet entries.

The result: Customers report saving around 40 minutes per person, per day, while also capturing work that may previously have gone unrecorded.

The partnership: Quiss and CloudCapcha are working together to give professional services firms a simpler way to modernise time recording within their existing Microsoft environment.



READY TO CAPTURE MORE OF YOUR BILLABLE TIME?

If you're looking for a simpler way to record time, reduce timesheet admin and capture billable activity that might otherwise be missed, Quiss and CloudCapcha can help.

Working within Microsoft Teams, CloudCapcha makes time recording easier for fee earners while giving firms a clearer picture of where their time is being spent.

Get in touch with the Quiss team to find out how CloudCapcha could help your firm make more of every billable hour.